FINANCIAL INSTRUMENTS Covid-19

Reinis Bērziņš Altum CEO April 2020





Liquidity support for companies affected by Covid-19



NB! CURRENT SUPPORT IN DIFFERENT SITUATIONS



SUPPORT INSTRUMENTS | COVID-19

Effective until Dec 2020



- Individual (issued by Altum cooperation banks)
- Portfolio guarantees (issued by banks directly)

LOANS

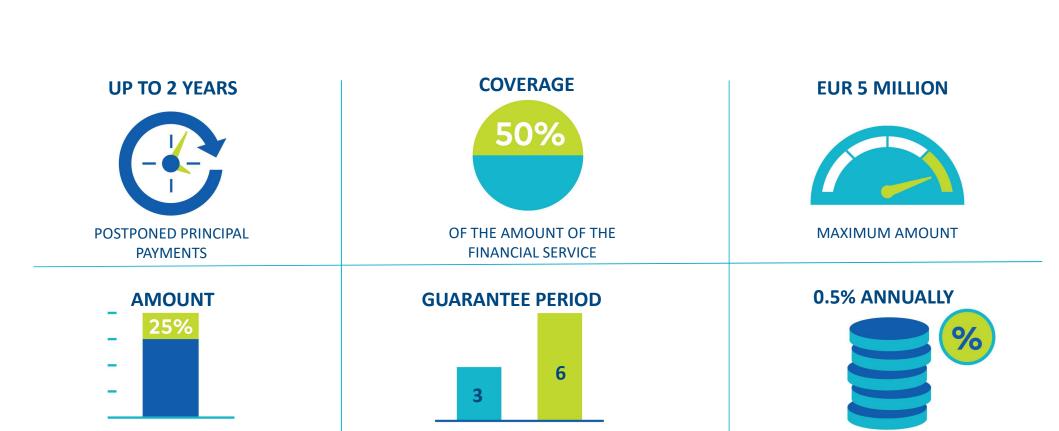
Working capital loans

■ For SMEs and large companies ■ Almost all industries ■ Sustainable ■ No financial distress as of 31.12.2019. ■ No violations of tax discipline ■ Not meant for refinancing other loans or debts

#1 CREDIT HOLIDAYS GUARANTEE

CURRENT ASSETS

OF TURNOVER IN 2019



INVESTMENTS, FINANCIAL

LEASING

COMMISSION

APPLICATION

Company turns to their bank

Bank agrees to postpone payments/extend term, by arranging a guarantee

Bank prepares necessary documents and submits them to Altum

The bank issues to Altum:

- A guarantee application and financial information
- An explanation that support is necessary because of Covid-19, e.g., latest financial data, account statements, data on declined orders, unpaid bills, etc.

#2 PORTFOLIO GUARANTEES

The guarantee is issued for **new** or **existing** working capital loans and **existing** investment loans and financial leasing



%

Credit institutions commit to reduce their financial gains by at least 0.3%

#3 WORKING CAPITAL LOAN | COVID 19

UP TO 3 YEARS



EUR 1 MILLION



MAX. AMOUNT





- * The maximum amount is EUR 1 million, not exceeding any of the following:
- 25% of turnover in 2019 twice the amount of salaries (including social contributions) in 2019 necessary liquidity amount to continue operations for the next 12 months



Reduced % rate, i.e. from 1.9% to 2.9%



Eased loan security requirements



APPLICATION



LOAN ASSESSMENT CRITERIA

- Impact of Covid -19, including:
 - Reduction in revenues
 - Changes of payment schedules with customers (shorter post-payment term or switching to prepayments)
- Viability, based on past financial information
- Past payment discipline, incl. Credit Register of the Bank of Latvia, taxes
- Altum defines minimum financial indicators to be met, analyzes company's liabilities and ability to take on new liabilities, ability to cover its obligations in the future
- Altum assesses company's viability, experience, necessary amount of financing, security, as well as risks, including industry's ability to recover from Covid - 19

#4 EXPORT GUARANTEES | COVID 19



VOLUME AND COVERAGE RESTRICTIONS CANCELLED TILL DEC 2020

GEOGRAPHY



COVERAGE IS AVAILABLE WORLDWIDE

BUSINESS SIZE



GUARANTEES AVAILABLE ALSO TO LARGE EXPORTERS IRRESPECTIVELY OF EXPORT VOLUMES

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